



THE UNITED REPUBLIC OF TANZANIA
PRESIDENT'S OFFICE



The Role of Emotional Intelligence in Leadership

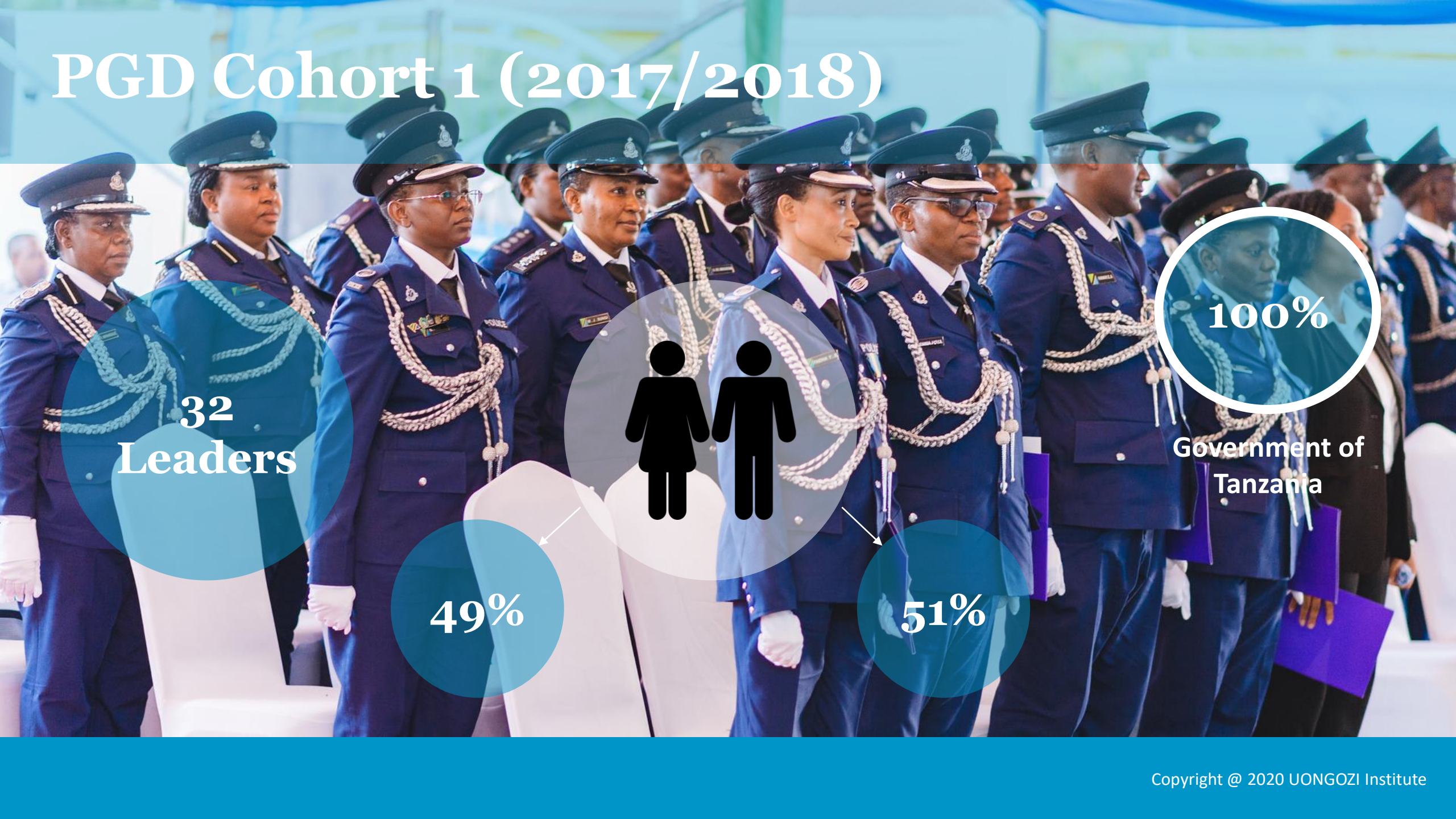
State Attorneys' Retreat

Facilitator: Kadari Singo, CEO – UONGOZI Institute | 28th September, 2022

UONGOZI Postgraduate Diploma in Leadership

www.uongozi.co.tz

PGD Cohort 1 (2017/2018)



32
Leaders



100%

Government of
Tanzania

49%

51%

PGD Cohort 2 (2018/2019)



PGD Cohort 3 (2019/2020)

33
Leaders

33%



67%

91%

Government of
Tanzania

9%

Private Sector

PGD Cohort 3 (2020/2021)

UONGOZI
Institute

AEE Aalto University
Executive Education

UONGOZI
Institute

AEE Aalto University
Executive Education

Nafikahedi is my young sister and I have been responsible for most of her treatment.



“LEADERSHIP AS AN ART”

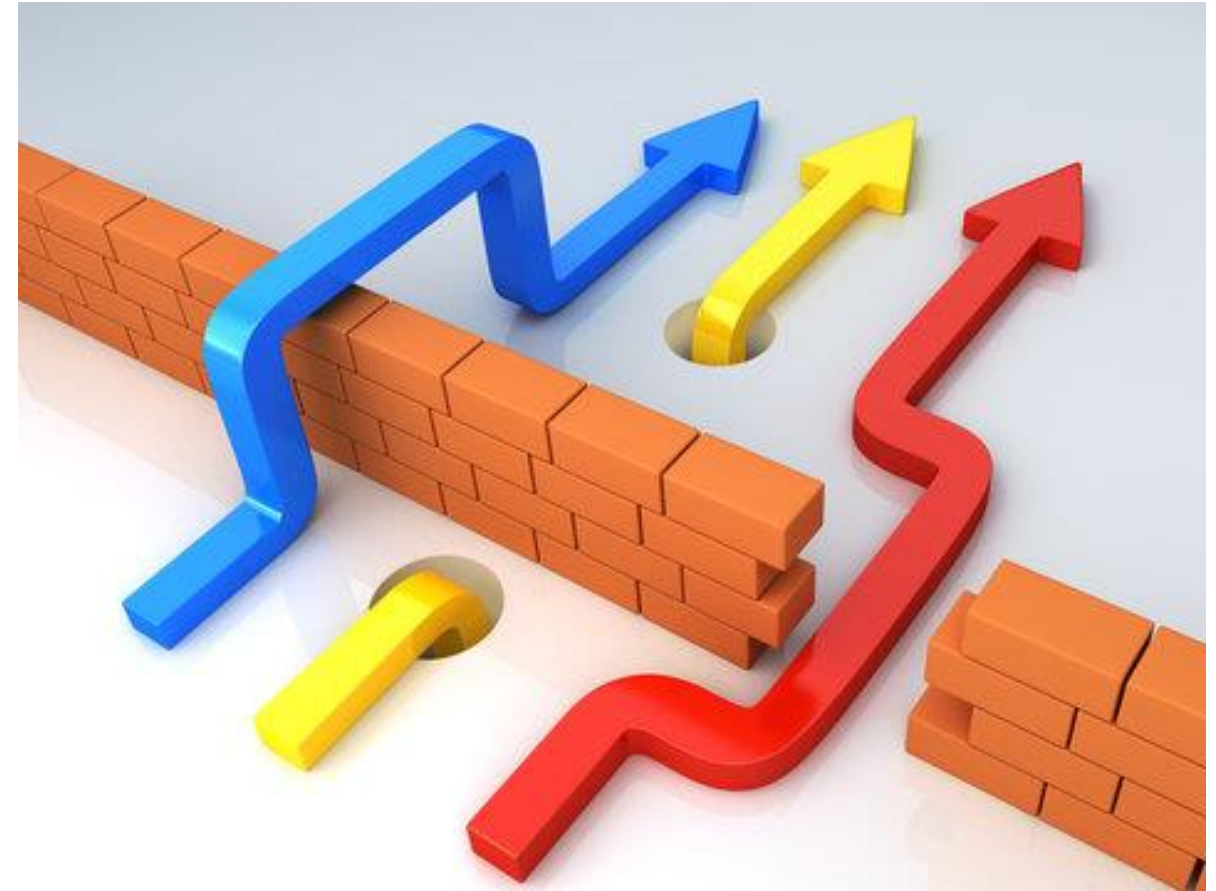
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The Role of Leadership?

1. To Remove Obstacles?

Kuondoa Vikwazo



The Role of Leadership?

3. To Mobilise Resources Kutafuta Rasilimali



The Role of Leadership?

2. To Create Interest Kuwavuta Watu



















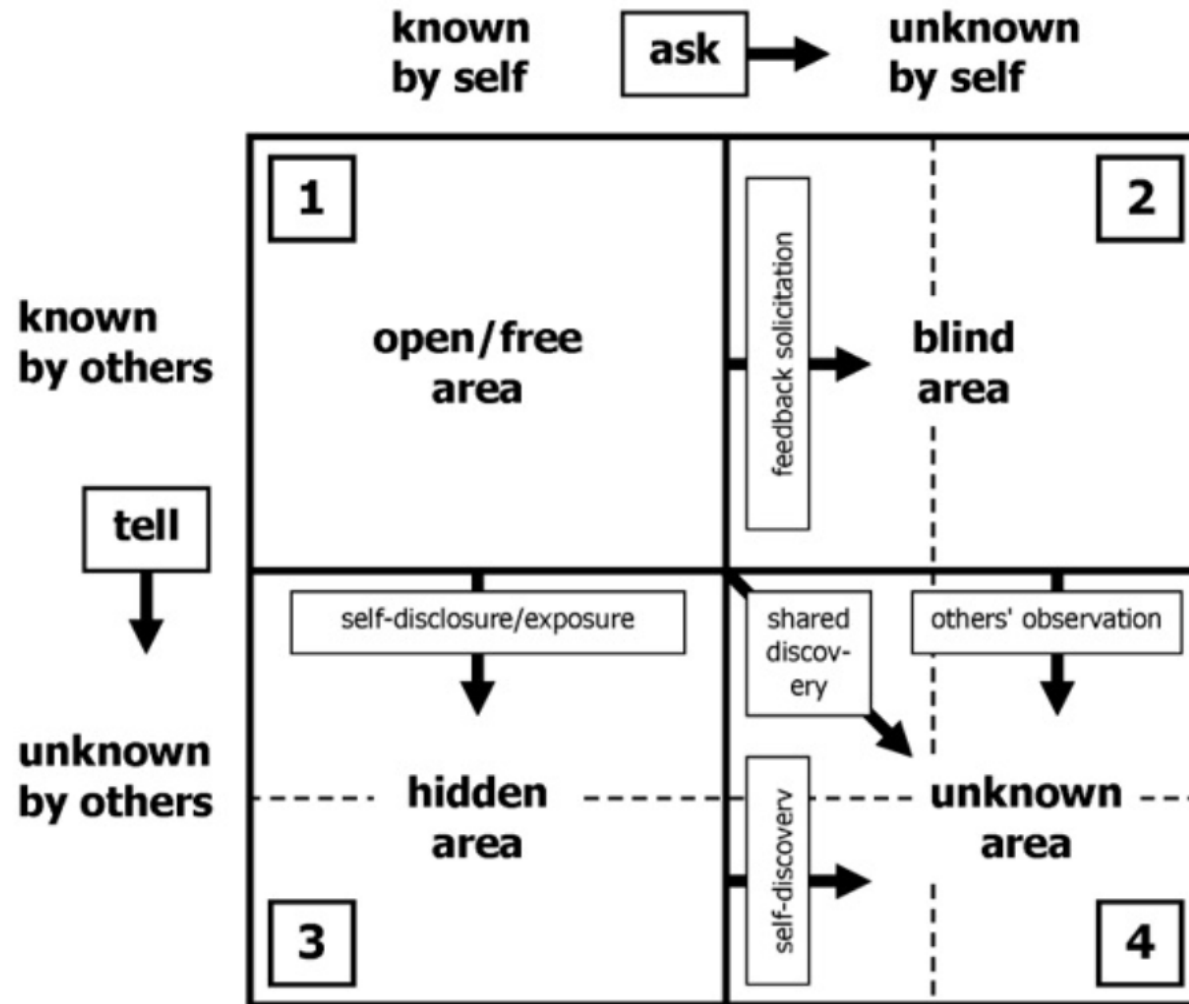
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Johari Window

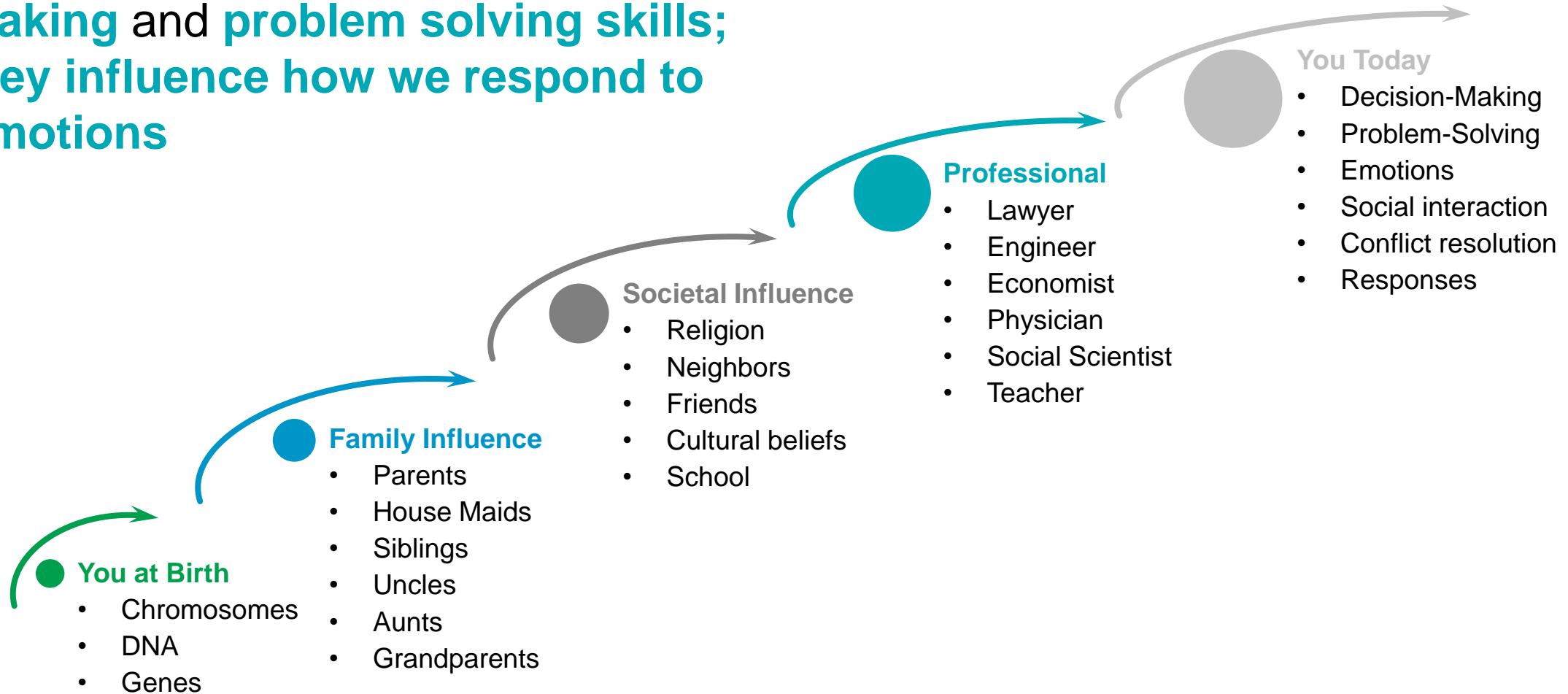


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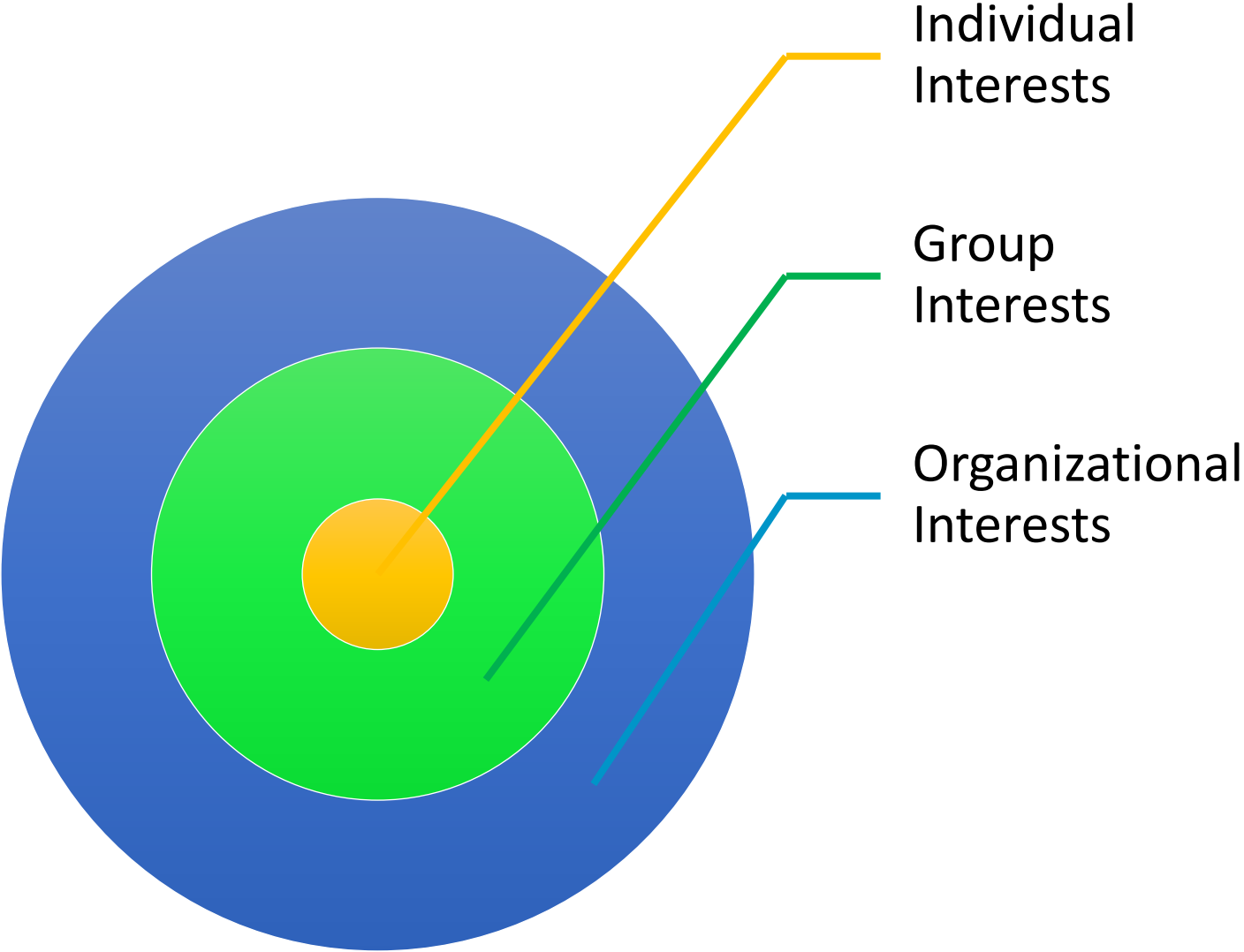


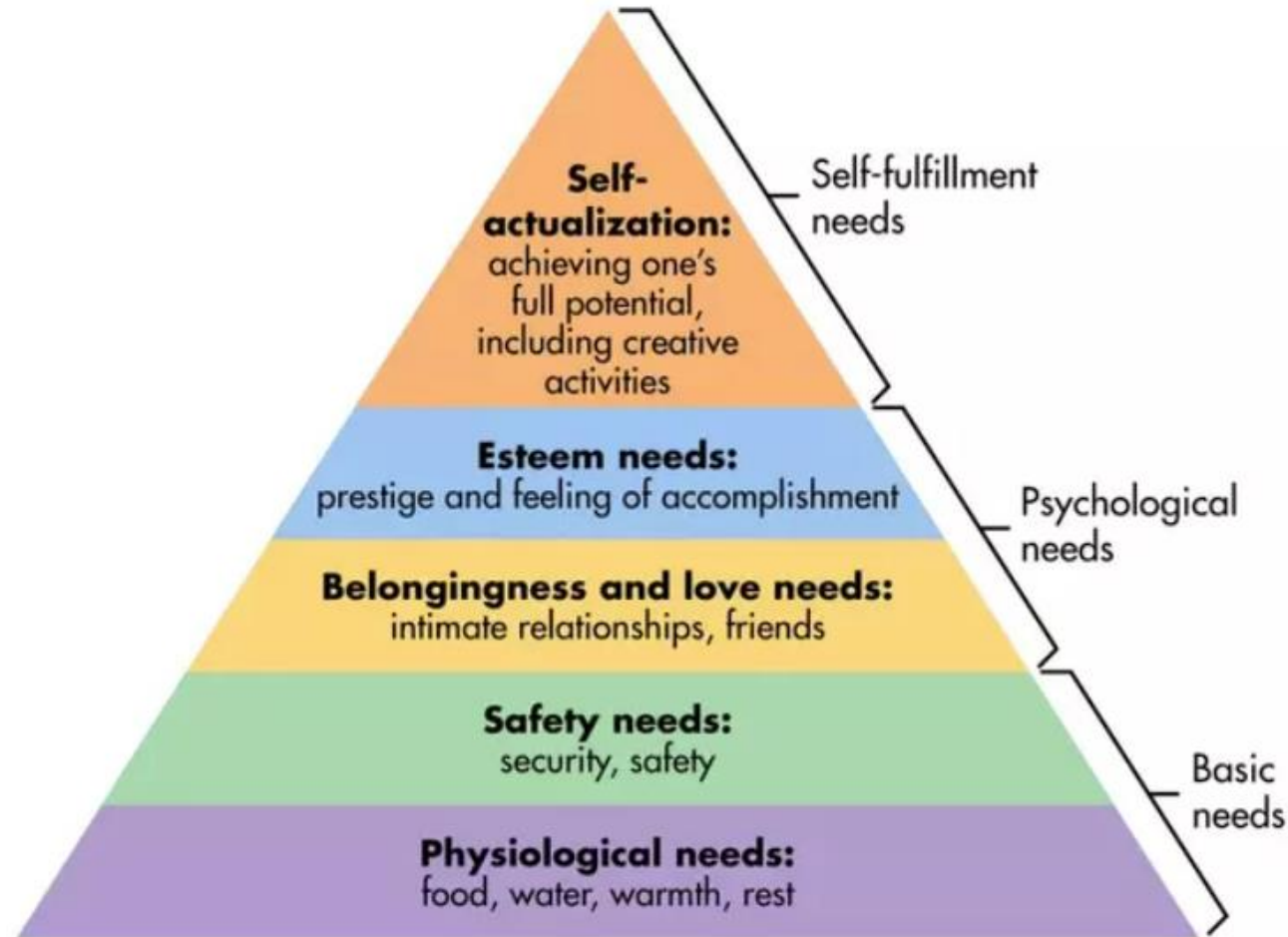
Life Experiences affect how we **perceive the world** and **register information**. They also affect **decision-making** and **problem solving skills**; they influence how we respond to **Emotions**

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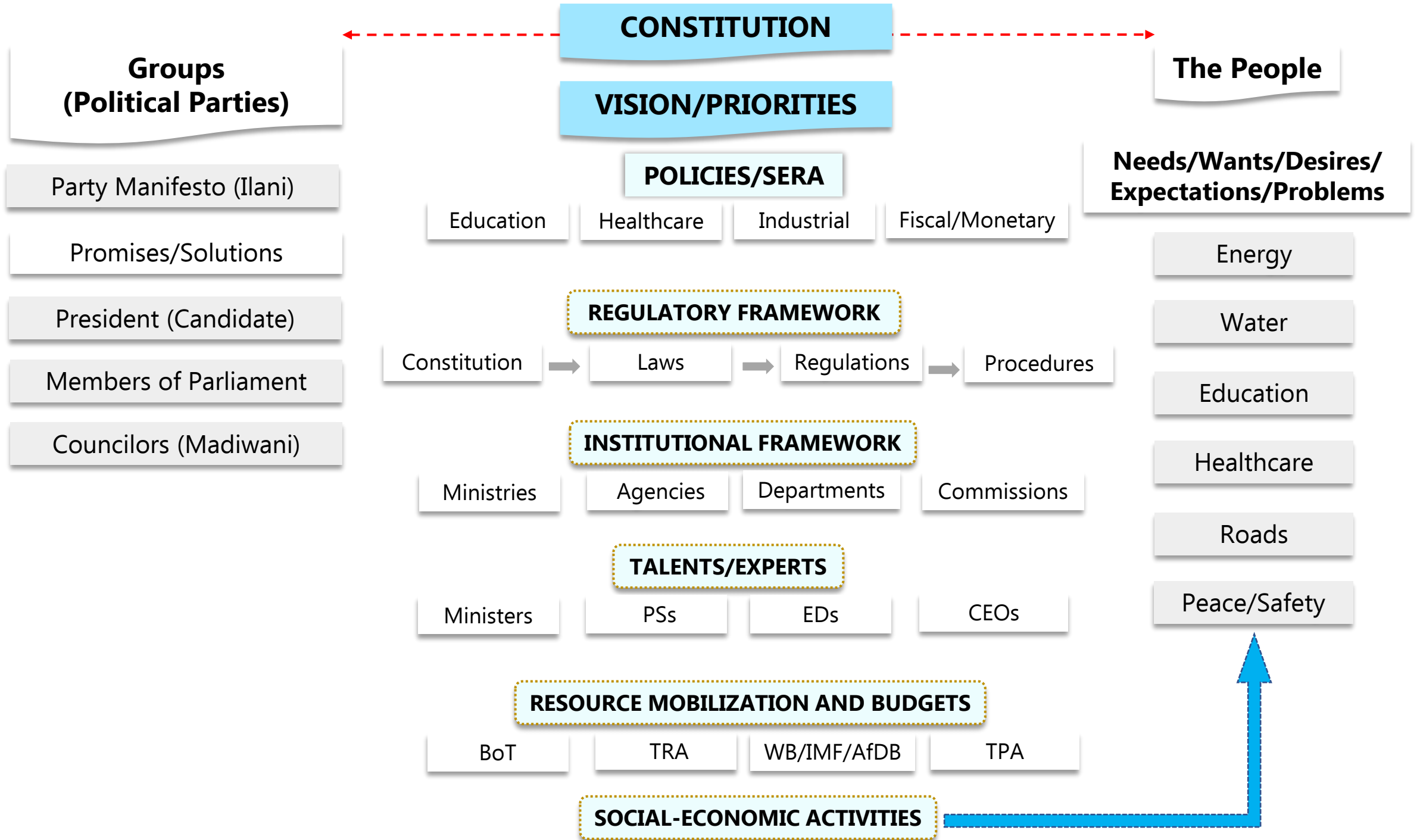


Commitment to either organizational, group or individual interests may also affect organizational performance. A good leader will always strike a balance between the three...





Maslow posited that human needs are arranged in a hierarchy:





The World's Largest Public Companies 2018

By Market Value (in Billions of Dollars)

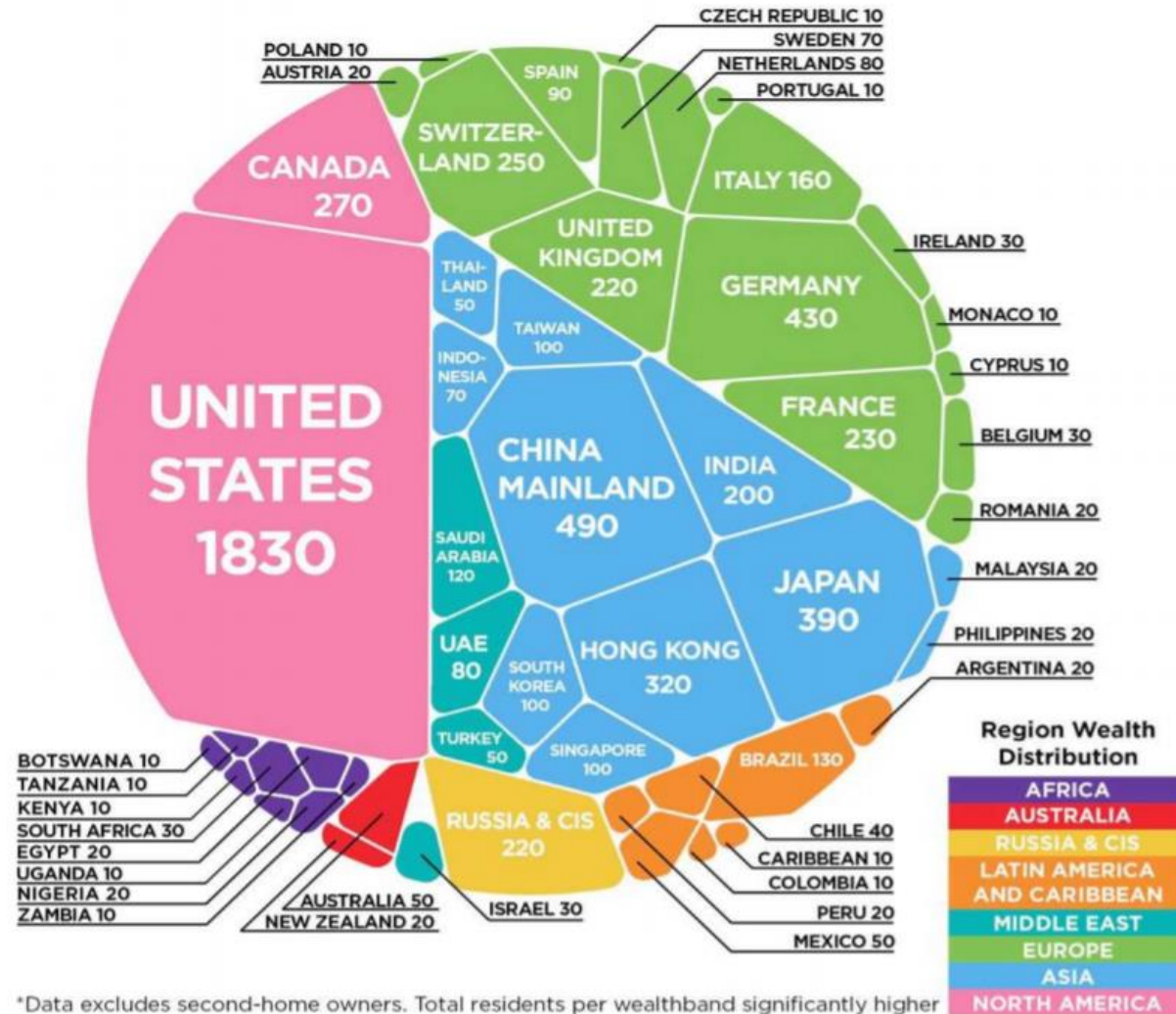


Article & Sources:
<https://howmuch.net/articles/worlds-largest-public-companies-2018>
<https://www.forbes.com>

howmuch.net

The Ultra-Wealthy by Country

Number of Individuals Worth Over \$500M+ in 2017



Valuation (in billions of \$)

Industry	Color
Aerospace	Grey
Alcohol	Light Blue
Apparel	Orange
Automotive	Red
Beverages	Yellow
Business Services	Dark Green
Consumer Packaged Goods	Purple
Diversified	Dark Purple
Financial Services	Blue
Leisure	Pink
Luxury	Light Purple
Media	Light Blue
Restaurants	Yellow-Orange
Retail	Green
Technology	Pink
Telecom	Teal
Tobacco	Brown
Transportation	Dark Teal

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 **Institute**

What is Your Brand?

Job 1:1

There was a man in the land of Uz (currently West Jordan), whose name was Job; and that man was **perfect and upright (simple/blameless)**, and one that feared God, and **eschewed evil**.

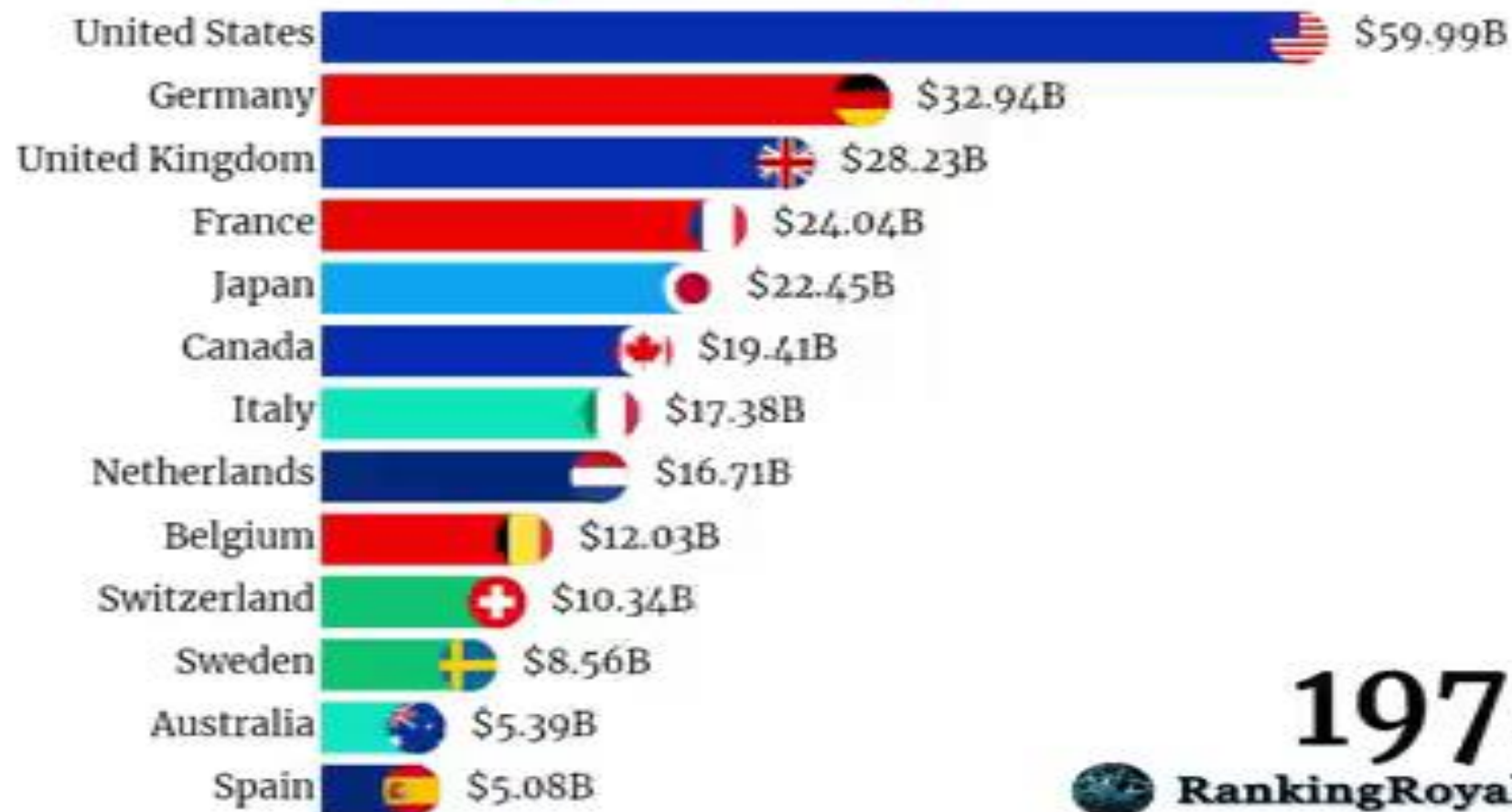
Ayubu 1:1

Palikuwa na mtu katika nchi ya Usi, jina lake alikuwa akiitwa **Ayubu**; mtu huyo alikuwa **mkamilifu** na **mwelekevu**, ni mmoja **aliyemcha Mungu**, na **kuepukana na uovu**.

What is Your Brand?



The World's Largest Exporters



1970
RankingRoyals

Organizational Leadership (Making Strategic Choices)



People Leadership



Personal Leadership

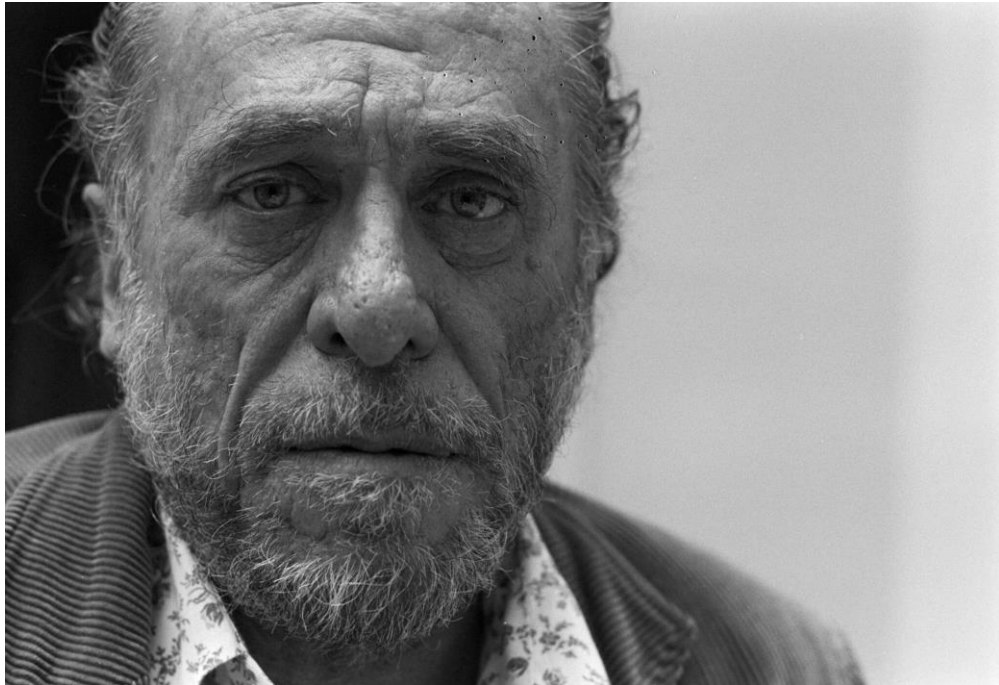
Excel in personal
leadership
Qualities



What Makes a Strategic Leader?

- Knowledge
- Skill
- Attitude
- Wisdom

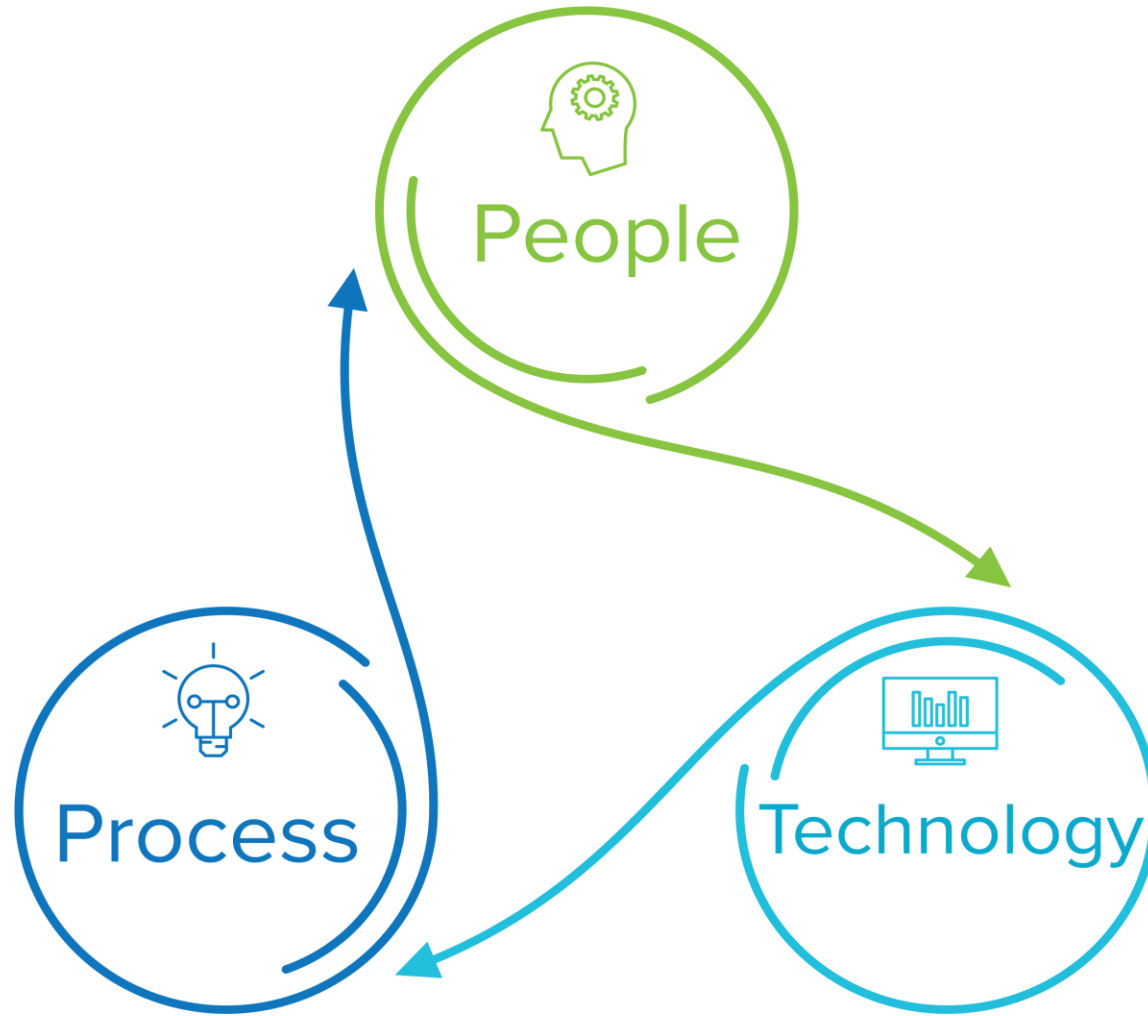
Discuss and describe the differences between the four Qualities of a leader:



“The problem with the world is that the intelligent people are full of doubts. While the stupid ones are full of confidence.” -Charles Bukowski

- Take away: BE wise but have the confidence of the stupid. Innovate.

Organizational Performance Strategy



WATU/VIPAJI



Ufanisi wa Mtu Binafsi
(Individual Performance)



Akili/Utaalamu
(Cognitive Intelligence)

Akili Hisia
(Emotional Intelligence)

Akili Jamii
(Social Intelligence)

Ustahimilivu
Adversity Intelligence



Ustahimilivu
(Resilience)

Depression
(Mfadhako)



Stress
(Msongo wa Mawazo)

Anxiety
(Wasiwasi/Hofu)

